



# TOYOTA

***“Urgent Hiring”***

**Hinthar Nezas Company** will be opening **Authorized Dealer TOYOTA** Brand New Car showroom in Yangon early 2020. We are looking for suitably qualified candidates to fill up the available vacant positions based in Yangon office.

All applications and detailed CVs and copies of relevant professional certificates should be address to the following email (Please include all documents in one attachment).

The closing date is Dec 5, 2019. Only shortlisted candidates will be contacted.

***Job Title : Sales officer (Male/Female 10 post)***

***Department : Sales & Marketing***

***Company : Hinthar Nezas Co., Ltd***

***Mail : chanhtaw@hintharnezas.com***

## **Responsibilities**

- Attend daily meeting
- Confident, friendly and positive attitude
- Ability to build rapport with customers and qualify their requirements
- Coordinate and cooperate with others departments
- Aiming to achieve to sales target
- Assist customers in selecting a vehicle by asking questions and listening carefully to their response
- Explains fully products performance, features and benefits to prospects
- Participate in sale training
- Keeps information of new products, features, accessories and their benefits for customers
- Maintain customer relationships and ensure customer satisfaction
- Appropriate prepare all paperwork and documentation

## **Job Requirements**

- Age 21 – 25 years
- Minimum 2 years’ experience working in related fields (Preferable in the automotive industry) & ***Fresh graduate*** can also Apply
- Any Bachelor’s Degree or Diploma in Sales & Marketing
- Relevant product and industry knowledge
- Pleasant personality, Good interpersonal & communication skills
- Able to work under pressure

## **Benefits**

On Job Training,  
High Commission  
International Standard